



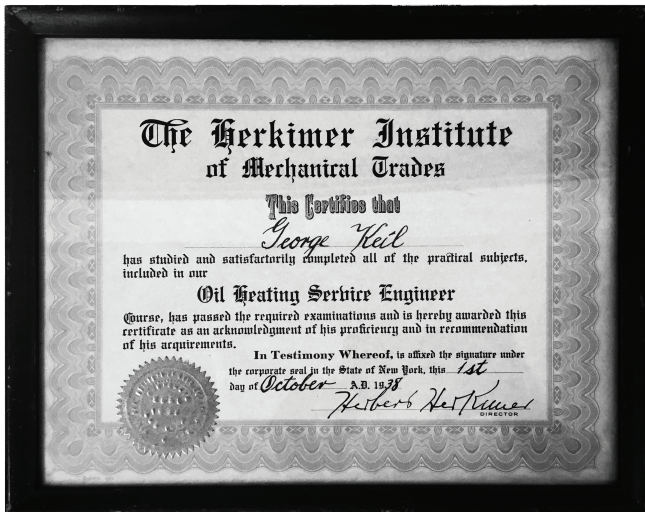
March 2016

KEIL's Comfort Zone

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KEIL In The Community:

KEIL is hosting a month-long food drive to benefit the Riverdale Food Pantry in APRIL! Drop off your cans at our office Mon-Saturday, or have them ready at your home when we visit for service and we will pick them up. We will give you \$1 off any service call for every can you donate, up to \$5 off your total bill.



Am image of George Keil's HVAC diploma from 1938.

neighbor's home. It was only after a short while that he returned, out of breathe and moving quickly. "All of the stores are closed, and they need a motor to get their heat working again. Get the fireplace going; I'm taking the motor from our boiler and giving it to them."

"What?!" My three sisters and I, all under the age of 10 at the time, were surprised. "You're going to give them our heat... On Christmas?" I

Barbara Keil's Korner

It was a cold, snowy Christmas Eve in 1965 when my father George Keil got the call at our home in Pine's Lake, Wayne. Our neighbor and customer of KEIL Heating and Air Conditioning explained breathlessly through the phone, "I think our boiler is broken! Our home is freezing and we have family here visiting from California. George, we know it's Christmas Eve, but can you please take a look at what might be wrong?"

True to my grandfather Henry Keil's customer loyalty, my dad George left home on Christmas Eve and trekked through the snow to our

KEIL's 108th birthday was on March 1st! Happy Birthday KEIL, and here's to another 108 years!

remember my oldest sister exclaiming. My dad smiled at us as he continued with his task,

"This is what we Keil's do." By 10pm our neighbor's heat was working once again, and our home was warmed by the fireplaces throughout the house, the oven wafting the scents of delicious food, and the love of our large family around us.

My father's actions on Christmas in 1965 were not unusual for him, or for my grandfather. KEIL Heating

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Your air duct system is responsible for circulating the warm and cool air created by your furnace and air conditioner throughout your home. If there are openings, disconnected ducts or leaks in your duct system, a multitude of problems can occur:

Leaks in the conditioned areas of your home: If conditioned air leaks out of your air duct system into the unconditioned areas of your home it really does not matter because for the most part it reaches the areas of your home that you are trying to heat and cool. If that same conditioned air leaks out into the unconditioned areas of your home like a crawlspace or an attic, then that conditioned air does nothing to keep you comfortable. It becomes totally wasted and costs you money by forcing your system to run longer in order to satisfy your thermostat.

If you have leaks in your return air ducts and the air returning to your furnace or air conditioner to be heated or cooled are in the conditioned areas of your home the same theory applies; it is not a big deal. However, if the leaks in your return air ducts are outside your conditioned space (crawlspace or attic) you are now bringing in unfiltered air that is either very cold or very hot-causing your system to work overtime to keep you comfortable.

Between supply air leaks and return air leaks, return air leaks are much more problematic. The return air leaks allow in dirty unfiltered air that in the winter is very dry and in the summer is very humid, the opposite of what you want in conditioned air. All that extra dust can also lower your efficiency and cause you a variety of maintenance issues.

It is possible to determine if your air duct system is leaky. We have special tools that can measure air loss through an air duct system. As an alternative it may be

very easy to simply inspect the duct connections in an attic to see if there is air leakage and what is involved in repairing the leaks.

Do not fear--There is a solution to this leaky duct problem! Sealing your air ducts is do-able with a specialist, and KEIL has just such professionals. As always, we are here for you anytime day or night with questions you may have.

Spring is in the air...
Have you scheduled
your air conditioner
tune-up for this year?



SPRING EVENTS:

March 31:
Tech-Help From Teens!
Wayne Public Library, 6pm

April 1st:
First Friday: Poets on Main
Main Street, Boonton

April 13th:
The Bob Wyld Jazz Trio
Wayne Public Library, 12pm

April 15th:
Polish Night
50 Hinchman Ave, Wayne- 7pm

April 19th:
Big Band Music
50 Hinchman Ave, Wayne- 12:30 pm

April 23rd:
Mime & Body Puppet Theatre from
South America
William Paterson University- 12:30pm

KEIL Gets Down & Dirty on the Football Field

On Saturday, March 5th KEIL played in the Snow Bowl in Metlife's Practice Stadium to raise money for the NJ Special Olympics! Our own technician, Bill, organizes the event each year for KEIL—Check out what he has to say about the evening:

"Though the stakes were low in our recreation league, the tension was high. I think part of it has to do with the fact that we were playing in the Giants' practice stadium; there's just something about that environment that is totally intoxicating. So, in an extremely competitive atmosphere, we played a total of four games on Saturday night, each game more exciting than the last. It's hard to put into words the feeling of comradery that exists when you are involved in such an intensely competitive sport with the people you work with on a daily basis at your side. It's like, everything we've established working together during the week—using our knowledge and talent in HVAC to enhance people's home comfort, came together on the football field in a really cohesive way.



There were a total of 15 of us on the KEIL team, some technicians and some Keil family members. The first 3 games were "round robin" games, and the best scoring teams advanced. After an initial loss and two following wins, KEIL advanced to the semi-finals! We were pumped up because we won the championship last year and we had our sights set on it for a second year in a row. We played a great fourth game, but lost by a single touchdown and a matter of seconds with a score of 14-7."

When asked if the KEIL team went out and celebrated their efforts after the final 10pm game, Bill laughed "No way! We were hurting—we went home and licked our wounds. But, we will be back next year to claim our title from last year as the champions!"

Spring Word Search

R E W O L F L S B W
E H D F I T W A A E
E I E A A I R R Y N
E K M A M B M L B I
L E A M E T I B I H
E S I C H M A R R S
E N U E A B R R D N
G E C F Y A E R S U
S S E N I P P A H S
E E C R I C K E T S

BARBECUES, HAPPINESS, BABY BIRDS, SWIMMING, CRICKETS, WARMTH, FAMILY, SUNSHINE, FLOWER, HIKES



Parmesan Roasted Asparagus

An excerpt from the secret Keil family recipe book!

- 2.5 Pounds fresh asparagus (about 30 large)
- 2 Tb. Olive oil
- ½ Tsp. Kosher salt
- ¼ Tsp. Freshly ground pepper
- ½ Cup Freshly grated parmesan cheese
- 2 Lemons cut in wedges for serving

Preheat the oven to 400 degrees. If the stalks of the asparagus are thick, peel the bottom half of each. Lay them in a single layer on a sheet pan and drizzle with olive oil. Sprinkle with salt and pepper. Roast for 15 to 20 minutes, until tender. Sprinkle with parmesan and return to the oven for another minute. Serve with lemon wedges.

and Air Conditioning was founded by a man who prioritized his customer's comfort above all else, and that value was maintained and passed down generation to generation. As the president of KEIL Heating and Air Conditioning, I can confidently say that I would not hesitate for a moment to share my own heat with a cold neighbor any night of the year. The spirit of KEIL is fed by your happiness and comfort, and it is a spirit that has held strong and true for 108 years! Cheers to another 108 years of your comfort with KEIL.

Sincerely,

Barbara Keil

“Like” KEIL Heating and Air Conditioning on Facebook for daily updates on local news, weather and wacky holidays!

KEIL Heating and Air Conditioning

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Office Hours:

Monday-Friday:

7:00am - 6:00 pm

Saturday:

7:00am - Noon

Sunday, Holidays and After Hours:

Emergency Service

Visit us at: KEILHeatAC.com



FOURTH EDITION